

"The Merchant of Venus! – a look at the ups & downs in the life of an Entrepreneur"

presented by Jamie Donaldson
Managing Director
McNeill and Partners Ltd

Jamie is a long-term resident of Hong Kong who hails from New Zealand. He came to Asia, taking up a position in HSBC's investment bank before cutting his teeth in the world of investing and managing new companies with AT&T Capital Corp.

An entrepreneur at heart, with only a love of coffee and the Milano yellow pages, he started a small sideline business that has grown into the successful Zambra coffee group, which is now in its 10th year of operation.

Not satisfied with this use of his expertise, he took up the local franchise of a boutique merchant banking and investment firm, using his global banking relationships and expertise to source funds and match investment opportunities. His successful businesses and investments are testament to his ability to convert ideas into an entrepreneurial success story.

Come & meet Jamie on 6 April 2006 where he will share his thoughts on his investment strategies over the past years.

Jamie Donaldson will be presenting

"A Merchant of Venus! – ups & downs of entrepreneurship from the viewpoint of an Angel Investor"

Jamie is a long-term resident of Hong Kong who hails from New Zealand. He came to Asia, working for corporates such as AT & T before venturing into investment banking with HSBC where he cut his teeth on identifying and seeing very successful business opportunities.

Seeing the many possibilities available for entrepreneurs to participate in this fast growing region that can use his expertise, he co-founded a coffee distribution and retail business in Hong Kong. Concurrently, he set up an investment firm, using his global banking relationships and expertise to source funds and locate investment opportunities.

His successful businesses and investments are testament to his being able to manage these from start-up to operational units. Jamie will share his thoughts and also choice of business that he has invested in over the past years.

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